Life Companies

TIPS

#### American General Life Insurance Company (AGL)

A subsidiary of American International Group, Inc. P.O. Box 3018, Houston, TX 77253-3018 888-438-6933

# This form or a coversheet with identical information must be provided with the application to ensure timely processing.

#### NEW BUSINESS TRANSMITTAL INFORMATION

Contract No. (if known):	Contract Owner:		DOB:
Owner's Email Address is Required (If non	e exists, enter NA):		
Agent Name:		Agent Number:	

#### IMO/BGA/AGENT CONTACT INFORMATION

For Missing Documents	For Case Follow-up
Name:	Name:
Email Address:	Email Address:
Phone:	Phone:

#### SPECIAL INSTRUCTIONS

Please submit the application and all required new business documents to one of the following addresses:

Mailing address: American General Annuity Service Center B-F5 P.O. Box 3018, Houston TX 77253-3018 **Overnight Mail:** American General Annuity Service Center B-F5 2727-A Allen Parkway, Houston, TX 77019-7100

#### Agent Toll Free Number for Servicing: 888-438-6933

By providing complete and accurate information, processing time can be expedited.

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In order to ensure accurate processing, please fill out this form completely and submit with the annuity application.

If you currently submit annuity business through an IMO, Agency or other processing center, please continue to do so. Encourage them to utilize the Annuity New Business Transmittal Form to increase processing efficiency.

Name of Owner	SSN/Tax ID
Name of Annuitant	Contract No. (if known)
New Business Forms Checklist Check and include all that apply: Check (payable to American General Life) 1035 Exchange/Trustee Transfer Forms Replacement Notice	<ul> <li>For a Deferred Annuity also include:</li> <li>Owner's Acknowledgement</li> <li>Supplemental Application (for indexed annuities)</li> <li>Exception Worksheet (for large premium and older age cases)</li> </ul>
<ul> <li>State Notice (in applicable states)</li> <li>Non-natural owner proof of authorization to sign (ex: Resolution, Trust Affidavit, Power of Attorney Affidavit):</li> <li>EFT: include voided check</li> <li>Other:</li> <li>Annuity Agent Report (this page) &amp; application</li> </ul>	<ul> <li>For an Immediate Annuity also include:</li> <li>Proof of Age: Driver's license enlarged to 200% for readability, Passport, Certified Birth Certificate, or other documentation approved by the Company</li> <li>Quote that is not expired</li> <li>Letter Documenting Client's Rated Age (if medically underwritten)</li> </ul>
Client Profile	$\Box$ Exception Worksheet (for large premium cases).

# Important information: Complete section 7 and 10 (Replacement Sections) and check MVA sentence in section 5 or case will be delayed and rate lock will be lost.

#### Agent Information

REQUIRED	REQUIRED FOR INDEXED PRODUCTS
X	<ol> <li>Are you a Registered Representative?</li> <li>∑ Yes □ No</li> <li>Does your broker/dealer require a suitability</li> </ol>
Agent/Broker Signature	review for Fixed Indexed Annuities?
Agent Name (Print)	Dealer for Fixed Indexed Annuities?
	Ο Ρ Τ Ι Ο Ν Α L
Agent Number (Write pending if applicable)	Split Case 🗌 No 🗌 Yes (If yes, complete the following sections.)
Agent SSN (if agent number is pending)	Percent to Primary Agent% <b>PLUS</b> Percent to 2nd Agent%
	PLUS Percent to Others% = TOTAL PERCENT 100%
Agent e-mail address	
	Second Agent's Name (Print)
Agent Street Address	Agent Number
Agent City, State, Zip	Agency Name/Number
Agent phone number	Agent SSN (if agent number is pending)

Life Companies

#### American General Life Insurance Company

A subsidiary of American International Group, Inc.

This form <u>MUST</u> be completed and returned to American General Life Companies if the funds to pay the initial premium for life insurance policies or annuity contracts are in the form of a <u>Cashier's Check</u>.

Name of Authorized Representative of Financial Institution, printed

Authorized Representative's Title, printed

of \_\_

١,

Name of Financial Institution, printed

do hereby certify that:

1. the attached Cashier's check was issued by the above named Financial Institution on behalf of

\_\_\_\_\_ (name of customer) to purchase a policy from an

American General Life Companies Insurer.

- 2. the customer has an existing relationship with this financial institution through the existence of a checking account, savings account or CD; and
- 3. funds from the customer's account were used to purchase the Cashier's Check.

Signature of Authorized Representative of Financial Institution

Date

Life Companies

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A subsidiary of American International Group, Inc.

This certification must be completed by the Agent and will be accepted in lieu of the Financial Institution Source of Funds Certification <u>only when an American General Life Insurance Company annuity application is submitted</u> <u>with a cashier's check issued using the proceeds from a matured Certificate of Deposit (CD)</u>. Supporting documentation indicating that the source of funds used to purchase the cashier's check was the proceeds from the matured CD must accompany the cashier's check and this completed form. Following are examples of acceptable supporting documentation:

- CD Renewal notice
- CD Withdrawal receipt
- Cashier's Check receipt

Name of Proposed Annuitant:
Name of Financial Institution Issuing Check:
laitial Dreasium Anaguntu
Initial Premium Amount:
Check Amount:
Check Number:

I certify that the attached information, which is required by American General Life Insurance Company's Anti-Money Laundering Procedures, is true and accurate.

Agent Name & Agent Code: \_\_\_\_\_

Agent Signature & Date: \_\_\_\_\_

RETURN THIS COMPLETED FORM WITH THE CASHIER'S CHECK, SUPPORTING DOCUMENTATION, AND THE APPLICATION.

Life Companies

#### American General Life Insurance Company (AGL) A subsidiary of American International Group, Inc.

Home Office: P.O. Box 3018, Houston, TX 77253-3018

#### Instructions: Please type or print in black ink.

	If Owner/Annuitant/Payee is a person and neither a U.S. citizen nor a U.S	S. resident, expla	ain residency and citizensh	nip under Section 7, Special Remarks.			
1.	Owner (If additional space is needed	ed use Section	7, Special Remarks and	check this box. $\Box$ )			
<del>.                                    </del>	Name (first, mi, last): Mr/Mrs/Ms						
NU.	Sex: 🗆 Male 🗆 Female Date of Birth (MM/DD/YYYY):	/ /	Age:				
VNEH	U.S. Citizen 🗆 Yes 🗌 No If no, Date of Entry:	Visa Type	:	Exp. Date:			
NDIVIDUAL/OWNER	Phone Number (daytime): ( )	S	SN/TAX ID:				
DUA	Address (Street):						
INIU	City:		State:	Zip:			
≤	Owner's Email Address is Required (If none exists, enter NA)	•					
	Name (first, mi, last): Mr/Mrs/Ms						
. 7	Sex: 🗆 Male 🗆 Female Date of Birth (MM/DD/YYYY):	/ /	Age:				
R NO	U.S. Citizen 🗆 Yes 🔲 No If no, Date of Entry:	Visa Type	:	Exp. Date:			
UWNER	Phone Number (daytime): ()	S	SN/TAX ID:				
5	Address (street):						
	City: State: Zip	):	_ Relationship to othe	r Owner:			
	] Trust Date of Trust (MM/DD/YYYY):/ / Corpora	ntion 🗌 Par	tnership $\Box$ Other _				
Ĩ	Full Name						
UWNER	U.S. Citizen 🗆 Yes 🗌 No If no, Date of Entry:	Visa Type	:	Exp. Date:			
	Phone Number: Tax or Employer ID Number:						
IAIU	Address (STREET):						
ON-NATURAL	City:		State:	Zip:			
Z	Trustee's Name (IF TRUST IS NAMED):         Trusts: If the Owner will be a trust, please submit the first and signature particular submit the first	ages of the trus	t document, and the comple	eted Trust Affidavit, form #AGLC102505			
2.	Annuitant (Complete if Owner and Ann	nuitant are diffe	erent.)				
	Name (first, mi, last): Mr/Mrs/Ms						
	Sex: 🗆 Male 🗆 Female Date of Birth (MM/DD/YYYY):/	/ /	SSN/TAX ID:				
	Address (street):	City:	St	ate: Zip:			
	Annuitant Email:			) Owner:			
	If a Joint Annuitant is involved then complete the same information	•	•				
3.	<b>Beneficiary Information</b> (If more than one Beneficial	ry, proceeds w	vill be divided equally unle	ess otherwise indicated.)			
	If joint owners are listed above, this will be your Contingent Primary Beneficiary.	Beneficiary ı	ınless you check here	$\Box$ to indicate that this is your			
	Name:			_ 🗆 Primary 🗆 Contingent			
	% SSN/Tax ID:		•				
	Name:						
	% SSN/Tax ID:	Relatio	onship to Owner:				
	If more than 2 Beneficiaries then list the same information requested a Owner and check this box.	above in Sectio	on 7, Special Remarks, or	on a separate sheet signed by the			

### 4. Premium Payment

CHECKS MUST BE MADE PAYABLE TO <b>AMERICAN GENER</b> agent or leave payee blank.	AL LIFE INSURANCE COMPANY. Do not make checks payable to the
Premium Payment: \$ Premiu	<b>Im Type:</b> Single I Flexible Modal <i>(Complete EFT Section below)</i>
Method: (check all that apply) 🗌 §1035 Exchange/Trustee Tr	ansfer 🛛 Check attached 🗌 Wire transfer
Source of Premium: 🗌 Non-qualified 🗌 IRA 🗌 Roth	IRA 🗆 Other
□ Qualified* (plan type/name)	
* Qualified: Funds from a retirement plan such as Keogh/HR-10, 4	01(k), 403(b), 401(a) Defined Benefit, Money Purchase or Profit Sharing plan.
Electronic Funds Transfer (EFT)	
Payment Amount (Flex Products only) \$	
Mode: 🗌 Monthly 🗌 Quarterly 🗌 Semi-Annually 🛛	☐ Annually Starting Date(мм/ор/үүүү):/ /
Account:  Checking (attach voided check) Saving	s (attach deposit slip)
Name on Account:	Account Number:
Name of Institution:	ABA Routing/Transit Number:
Telephone Number:	
I authorize AGL to initiate debit entries and, if necessary, cre indicated above.	dit entries and adjustments for any debit entries in error to the account <b>(Owner's initials)</b>
5. Type of Annuity (Select one of the follow	ing.) (Not all products qualify for all sections.)
Type of Annuity requested: 🗌 Non-qualified   IRA: 🗌	Traditional 🗆 Roth 🗆 SEP
Qualified	Plan: 🗆 412i 🗆 Other
6. Annuity Product	
(Select one of the following.)	
Single Premium Traditional	Single Premium Index - Must complete the Supplemental Application
☐ AG HorizonMYG <sup>s</sup>	□ AG HorizonIndex <sup>®</sup>
AG HorizonPlus	☐ AG VisionAdvantage <sup>®</sup>
	□ AG Global Bonus Index <sup>®</sup> Annuity
□ AG HorizonSecure - □ 5 year □ 7 year	Flexible Premium Index - Must complete the Supplemental Application
☐ AG HorizonAchiever <sup>s</sup>	AG Global 6 Index <sup>®</sup> Annuity
Flexible Premium Traditional	AG Global 8 Index <sup>®</sup> Annuity
□ AG HorizonFlex <sup>®</sup>	
7. Special Remarks	

#### 8. Replacement

This section must be completed in its entirety.

- 2. Is this annuity intended to replace or change any existing annuity contract or life insurance policy?\* 🗌 Yes 🗌 No

If you answered "yes" to question 2, always complete any applicable replacement forms required by the state. Except, however, there are certain states requiring completion of the replacement notice form even when existing or pending life insurance or annuities are not being replaced by the annuity contract being applied for; in these states, complete the replacement notice form when you answered "yes" to question 1 regardless of how you answered question 2.

\* "Replace" means that the annuity contract being applied for may replace, change or use monetary value from an existing or pending life insurance policy or annuity contract.

#### 9. Owner Signatures

On behalf of myself and any person who may claim any interest under the contract I represent all statements set forth are complete and true as written and correctly recorded to the best of my knowledge and belief. I declare: (a) that if a Market Value Adjustment feature is shown on the Owner's Acknowledgement presented with this application, I understand how this feature affects my contract, including any funds withdrawn from the contract; (b) I have read and understand the disclosures on page 4 of this application; and (c) I understand a copy of this application will be attached and made part of this contract when issued.

Any person who knowingly and with intent to injure, defraud or deceive any insurer, files a statement of claim or an application containing any false, incomplete or misleading information, is guilty of a felony of the third degree.

Signed at		on
CITY	STATE	DATE
<	X	OWNER (IF APPLICABLE)
OWNER	JOINT	OWNER (IF APPLICABLE)
Agent Signatures		
The agent must complete th	nis section in its entirety.	
		ce contracts? Ves 🗆 No
o the best of your knowledge,	, is this annuity being purchased to rep	place or change any
existing insurance or annuity?		Yes 🗆 No
certify that the information pr	ovided by the Owner has been truthful	ly and accurately recorded on the application.
certify that the information pr		iy and accurately recorded on the application.
v		
AGENT NAME (PRINT)		FLORIDA LICENSE NUMBER
AGENT/BROKER SIGNATURE		AGENT TELEPHONE NUMBER
AGENT/BROKER SIGNATURE		AGENT TELEPHONE NUMBER
AGENT/BROKER SIGNATURE		AGENT TELEPHONE NUMBER
AGENT/BROKER SIGNATURE		AGENT TELEPHONE NUMBER
AGENT/BROKER SIGNATURE		AGENT TELEPHONE NUMBER
AGENT/BROKER SIGNATURE		AGENT TELEPHONE NUMBER

#### Disclosures

**REDEMPTIONS FROM QUALIFIED PLANS:** Distributions from employer-sponsored retirement programs will be subject to any limitations imposed by the plan.

#### USA PATRIOT ACT (This notice is printed in compliance with Section 326 of the USA Patriot Act)

IMPORTANT INFORMATION ABOUT PROCEDURES FOR APPLYING FOR AN INSURANCE POLICY OR ANNUITY CONTRACT

To help the government fight the funding of terrorism and money laundering activities, federal law requires all financial institutions, including insurance companies, to obtain, verify, and record information that identifies each person who opens an account, including an application for an insurance policy or annuity contract.

What this means for you: When you apply for an insurance policy or annuity contract, we will ask for your name, address, date of birth, and other information that will allow us to identify you. We may also ask to see your driver's license or other identifying documents.

Life Companies

#### American General Life Insurance Company

A subsidiary of American International Group Inc. P.O. Box 3018, Houston, TX 77253-3018 Telephone: 888-438-6933

This is a summary of the provisions of your annuity, but it is not a part of your contract. Your annuity contract contains complete details.

**General Description:** The AG HorizonFlex® Annuity is a flexible premium deferred annuity issued by American General Life Insurance Company. This product, as with most annuities, is designed to be a long-term savings product and has the potential to lose money if withdrawn in the short-term.

**Right to Examine the Contract:** The contract may be returned within twenty days (20) (or longer, if required by your state) after delivery if you are not satisfied with it for any reason. See the contract for further explanation.

If you have questions about this annuity, please ask your agent, broker or advisor.

#### How will the value of my annuity grow?

**EFFECTIVE ANNUAL INTEREST RATE (GUARANTEED PERIOD):** Effective annual credited interest rates on the amount of any premium payment is guaranteed to be in effect for one year from the date of receipt of the payment by the Company. To achieve this rate, the premium payment must be left on deposit for one full contract year without any withdrawals. Interest is credited and compounded daily to achieve the annual rate.

Interest will be credited to the Annuity Value subject to the following:

- The declared interest rate credited to the initial premium payment, which is found in the Owner's Statement section, will be in effect for the first contract year.
- Interest on additional premium payments received during the first contract year will be credited for one year at a rate equal to the sum of: (a) the then current interest rate in effect at the time such additional payment was received; plus (b) a 2% Interest Bonus.
- Interest on premium payments received after the first contract year will be credited for one year at the then current interest rate in effect at the time such payment was received.
- On each anniversary of each premium payment interest may continue to be credited at the same rate for one additional year or a new current interest rate may be applied. Each new rate will be in effect for one year.

**INTEREST BONUS:** The amount of interest credited to each premium payment received during the first contract year will be increased by an additional 2%. Each premium payment received during the first contract year will receive the Interest Bonus for one year from the date of receipt of the payment.

**MINIMUM GUARANTEED INTEREST RATE**: After the Multi-Year Guarantee Period expires, the effective annual interest rate declared for or after any Subsequent Guarantee Period will be the rate in effect on the contract anniversary and is guaranteed to always be at least **1.0%**.

#### Can I take funds out of my annuity contract?

Each contract year, the Owner is allowed to withdraw up to 10% of the Annuity Value as of the previous contract anniversary (or 10% of the single premium if the withdrawal is in the first contract year) without a Withdrawal Charge. Systematic Withdrawals can be set up to begin 30 days after the Contract Date of Issue.

## What happens if I take out some or all of the money from my annuity?

#### Withdrawal Charges:

Also known as surrender charges; when you take money from your annuity, a charge might be assessed during the first eight contract years. If you take out all (a full surrender) or part (a partial withdrawal) of the money during the first eight contract years, you also may have to pay a withdrawal charge if the amount withdrawn exceeds the 10% allowed. The amount of the charge depends on how long you've had the annuity and how much you withdraw. There is no withdrawal charge beginning in the ninth contract year.

Here's how the withdrawal charges are calculated:

Contract Year	1	2	3	4	5	6	7	8	9+
Withdrawal Charge	8%	8	8	7	6	5	3	1	0

*Example:* On your fifth contract anniversary, your Annuity Value is \$10,000, and a month later you want to withdraw \$1,200. Since \$1,200 is more than the 10% allowed out of the Annuity Value  $($10,000 \times 10\% = $1,000)$ , your withdrawal charge Is \$200 x 5\% = \$10.

**Extended Care Rider:** Not available in all states. Withdrawal charges may be waived in the event an owner receives qualifying extended care. The Rider provides:

- Extended care must begin at least one year after the Date of Issue of the contract;
- Extended care must be provided in a Qualified Institution (as defined in the Rider) for at least 90 consecutive days; and
- Coverage terminates on the earliest of the date on which any Owner becomes age 86, or the date on which the annuity contract is terminated or surrendered.

**Required Minimum Distribution:** The Internal Revenue Code ("IRC") directs that a minimum amount of retirement benefits must be paid from tax-qualified or IRA contracts each year beginning the year in which the contract owner attains age 70 1/2. A distribution equal to the required minimum distribution as determined under IRC §401(a)(9) and its accompanying U.S. Treasury regulations will be:

- without withdrawal charge at any time after the date of issue and before the annuity date;
- will count against the 10% free withdrawal amount, thereby reducing or possibly eliminating the ability to take other free withdrawals within a contract year.

#### What income plans are available from my annuity?

You may use this contract to create a fixed income for life or for a specified period of time. This is called "annuitizing or annuitization" of your contract. The Annuity Value will be applied to compute the income payments if annuitization occurs after the fifth (5th) contract year and the income plan selected is either life contingent or for a certain period equal to 5 years or more. Otherwise, withdrawal charges and a market value adjustment may apply. Your annuity contract describes your income plan options in detail.

The amount of income paid under an income plan will depend on the amount applied to purchase the income plan, less premium tax, if any. If any Life Income plan is selected, the annuitant's age and gender are also used to determine the income payment amount.

Income Plan options are described below and may be available on a single life or joint life basis. Payments may be set up under one of these Income Plans or under another agreeable plan.

- Life Income: Pays income for as long as you live.
- Life Income with Period Certain: Pays income for as long as you live. If you die within the "period certain," the income payments will be continued to your beneficiary for the rest of the period.
- Period Certain: Pays income for a specified period of years.
- Life Income with Installment Refund: Pays income for as long as you live. If you die prior to receiving income payments totaling (or exceeding) the value used to purchase the payout, payments will be continued to your beneficiary until such value is recovered.

#### What happens after I die?

If you die before you begin receiving income payments from your annuity, your beneficiary may choose to receive the Annuity Value without withdrawal charges as of the date of death in a lump sum or as permitted by IRS guidelines. If there are Joint Owners, the death benefit will be payable upon the death of the first owner to die (some exceptions apply). If you die after income payments begin, payments will end unless the income plan chosen calls for payments to continue after your death. Special exceptions apply if the sole beneficiary is the spouse of the owner. Please refer to the annuity contract for full details regarding death benefits.

#### TAXES

#### How will payouts and withdrawals from my annuity be taxed?

This annuity is **tax-deferred**, which means you do not pay income taxes on the interest it earns until the money is withdrawn. For contracts purchased with qualified funds, payouts and withdrawals are fully-taxable.

When you take payouts or make a withdrawal, you pay ordinary income taxes on the earned interest and any payments not previously taxed. Withdrawals from your annuity prior to age 59 1/2 might be subject to a federal income tax penalty, currently ten percent (10%) of the taxable portion of the amount withdrawn. If your state imposes a premium tax, it will be deducted from the amount you receive when you annuitize your contract.

You can exchange one tax-deferred annuity for another without paying taxes on the earnings when you make the exchange. Before you do, compare the benefits, features and costs of the two annuities. You may pay a surrender charge if you make the exchange during the first eight years you own the annuity.

# Does buying an annuity in a retirement plan provide extra tax benefits?

Buying an annuity within an IRA, 401(k) or other tax-deferred retirement plan does not give you any extra tax benefits. Choose your annuity based on its other features and benefits as well as its risks and costs, not its tax benefits.

#### **OTHER IMPORTANT INFORMATION**

What else do I need to know?

- This annuity is designed for people to meet their long-term financial goals.
- A statement of your account will be provided once each contract year.
- The Company may change your annuity contract from time to time to follow federal or state laws and regulations. If changes are required, you will be notified about the changes in writing.
- The Company pays the agent, broker or firm for selling the annuity to you.
- The contract matures on the Annuity Date shown on the Contract's schedule page, page 3. The maturity age will be Annuitant age 100 (state variations may apply).

#### What should I know about the insurance company?

American General Life Insurance Company offers a wide variety of retirement and financial security products, including life insurance and annuities. The most prominent independent rating agencies continue to recognize American General Life Insurance Company in terms of insurer financial strength and claims-paying ability.

American General Life Insurance Company 2727-A Allen Parkway Houston, TX 77019 888-438-6933 www.americangeneral.com

#### SALES ILLUSTRATION: A sales illustration $\Box$ was $\Box$ was not presented to me. (check one)

**OWNER'S STATEMENT**: The undersigned owner(s) acknowledges that he/she

- (a) has read and understands the above items;
- (b) agrees this product meets his/her individual needs and he/she does not knowingly have need of these funds except for those provided for within the contract within the timeframe of the withdrawal charge period;

(c) has received a copy of this acknowledgment; and

- (d) understands that the interest on the initial premium payment will be credited for one year at \_\_\_\_\_\_% (The rate shown includes a 2% bonus).
- (e) certifies that he/she has paid an initial premium of \$\_\_\_\_\_ ( Actual Premium or Estimated Premium) to purchase an annuity from American General Life Insurance Company.
- (f) I (we) have received The Buyer's Guide to Fixed Deferred Annuities, if required by my state.

Signed this \_\_\_\_\_\_ day of \_\_\_\_\_\_.

**OWNER'S NAME (Please Print)** 

**OWNER'S SIGNATURE** 

JOINT OWNER'S NAME, IF ANY (Please Print)

JOINT OWNER'S SIGNATURE

**AGENT'S STATEMENT:** I have provided accurate information to the client regarding this annuity. I have made my client aware that this product has the potential to lose money if withdrawn in the short-term and is designed to be a long-term savings product.

AGENT'S NAME (Please Print)

AGENT'S SIGNATURE

Life Companies

#### **American General Life Insurance Company**

Name of current Company/Trustee/0	Custodian:	Owner(s):		
Street Address to send Exchange/Tr	ansfer request:		Owner's Email Address is Required (If none exists, enter NA):	
City:	State:	Zip:	SSN(s):	
Telephone Number:		Policy/Contra	Policy/Contract/Account Number(s):	
Annuitant(s)/Insured:				
Instructions for Releasing Fir	nancial Institution: Request for:	🗌 1035 Exc	hange 🛛 Trustee-to-Trustee Transfer	
Liquidate: 🗌 All 🗌 Part	\$ or	% (G	ROSS/NET of charges and fees) of my account balance. circle one	

The Company, owner of the above referenced contract/certificate, does hereby request immediate surrender of the above referenced contract/certificate as authorized by an Officer of the Company in the accompanying Letter of Acceptance.

#### **1035 EXCHANGE** (Absolutely assigning and exchanging an existing life insurance policy or nonqualified annuity contract.)

- Section 1035 of the Internal Revenue Code permits certain nontaxable exchanges of insurance policies and annuity contracts/ certificates. It is my
  intention that this transfer qualify as a Section 1035 exchange and that no portion of this exchange be actually or constructively received by me. The
  Company makes no representation concerning my tax treatment for this transaction and has neither responsibility nor liability for my tax treatment.
- 2. I understand the exact amount of the proceeds may vary depending upon the date of transfer and I agree to execute any additional documents required to complete the transfer.
- 3. I understand that the exchange is not complete if the current company issuing the contract is unable or unwilling to pay the value of the above referenced policy/ contract(s)/certificate(s) to the Company.
- 4. I understand that as of the date of surrender of the policy/contract/certificate by the current company, the surrendered policy/contract/certificate no longer provides any coverage and the new contract is not in effect until the Company approves the new contract and receives the funds.
- 5. I represent and warrant that no person, firm, or corporation has a legal or equitable interest in the policy/contract/certificate except the undersigned, and that no proceedings of either legal or equitable nature have been instituted or are pending against the undersigned. In addition, I certify that the policy/contract/certificate has not been assigned or pledged as collateral.

I certify that the current policy/contract/certificate is:

□ ENCLOSED (policy/contract/certificate is attached)

LOST OR DESTROYED (The policy/contract/certificate is lost or destroyed).

I hereby absolutely assign and transfer to the Company (as checked above) all of my rights, title, and interest of every nature in and to the above referenced policy/contract/certificate including, but not limited to the right to surrender, assign, transfer, or change beneficiary. Type of Assets to be transferred:  $\Box$  Life Insurance  $\Box$  Non Qualified Annuity

#### TRUSTEE-TO-TRUSTEE TRANSFER (Qualified plan transfers, nonqualified transfers or direct rollovers)

I hereby authorize my current trustee/custodian to liquidate and transfer the assets from the above named account to the Company. Type of assets to be transferred: IRA Qualified Retirement Plan Roth IRA Nongualified (CD or other savings) Other

SIGNATURES		
x	X	
Owner Date	Joint Owner (if applicable)	Date
LETTER OF ACCEPTANCE		
The above named individual has established a Qualified or Non-Qualified Annuity with currently held in your plan for placement into the Qualified or Non-Qualified Annuity esta		

D	۰.
D	v
_	1

Authorized Representative of American General Life Insurance Company

Date

Checks should be made payable to: American General Life Insurance Company, FBO the Owner, and Contract Number \_\_\_\_\_\_ B-F5, P.O. Box 3018, Houston, TX 77253-3018 or 2727 A Allen Parkway, B-F5, Houston, TX 77019

For a Section 1035(a) exchange, please provide us with the pre and post TEFRA cost basis.

Life Companies

#### American General Life Insurance Company

Administrative Office: P.O. Box 3018, Houston, TX 77253-3018

American General Life Insurance Company requires that the licensed agent determine whether the purchase of an annuity is consistent with your financial needs and objectives. The information below will be used to assist in determining whether the recommended annuity purchase is suitable for you.

This form must be completed in its entirety. Incomplete forms will be rejected and result in delayed processing. If the client chooses not to disclose certain financial information, then 'Refused' should be marked – the question should not be left blank.

The Client Profile form should be completed with the contract owner's information. If the contract owner is a revocable trust, then the form should be completed using the trust grantor's information.

#### **Personal Information**

Owner Name:		Age:	(A)	Product Type:	(B)
Owner Type:	<ul> <li>Corporation</li> <li>Pension Plan</li> </ul>	□ Other:		<ul> <li>Single Premium Immediate Annuity (S</li> <li>Fixed Traditional Deferred Annuity</li> <li>Fixed Index Deferred Annuity</li> <li>If SPIA is selected above, is the income option Life Only?</li> </ul>	SPIA)
Home Phone:		Work Phone:		Sex: 🗆 Male 🗆 Female	
Marital Status:	ried 🗆 Widowed	Spouse's Name:		Spouse's Age:	

#### Premium Information

Actual or Estimated Premium Amount: \$	(C)
Source of Funds (check all that apply):	
Note: if there are multiple sources of funds, the information requested below must be provided for each source. Attach a separate sheet (signed and dated by the client) if necessary.	
□ Annuity       □ Certificates of Deposit (CDs)       □ Cash with Application       □ IRA Transfer/Rollover         □ Life Insurance       □ Reverse Mortgage       □ Other:	
Are there any other surrender charges, settlement fees or penalties associated with the source(s) of premium indicated above (if source is an existing annuity, please see additional annuity questions below):  Yes No Explain:	/e
If Yes, surrender charge(s)/fee(s) amount: (circle one) Dollars / Percent Additional annuity questions:	
Will any of your sources of funds incur a Market Value Adjustment (MVA)?  Ves  No If yes, indicate estimated amount: \$ (indicate +/) If positive, will MVA exceed any remaining surrender charges?  Ves  No	
What is the current interest rate?%    When is the contract anniversary?///////	

#### **Financial Profile**

<ul> <li>\$</li></ul>		(housing, Insurance, foo		(E)
retirement accounts, rea	and liquid assets? <i>This</i> of the annuity being purchased, I property & other individual mpensation, annuities, life c.	Liquid Assets include b market funds, mutual fu	otal value of your liquid assets? ank accounts, CD's, money Inds, & brokerage accounts.	(G)
When do you anticipate i the free withdrawal amo	needing access to more than (H) unt from these funds?	What is your time frame these funds?	e for achieving your goals for	(I)
<ul> <li>Within 3 years</li> <li>4 to 5 years</li> <li>6 to 10 years</li> </ul>	<ul> <li>Longer than 10 years</li> <li>Funds will not be needed</li> <li>Not Applicable -Income Annuity</li> <li>Refused</li> </ul>	5 to 9 years	<ul> <li>10 to 14 years</li> <li>Longer than 15 years</li> <li>Not Applicable -Income Annuity</li> <li>Refused</li> </ul>	
What is your estimated fe	ederal tax bracket?	What are your plans for	the funds under consideration?	
<ul> <li>□ 10%</li> <li>□ 15%</li> <li>□ 25%</li> <li>□ 28%</li> </ul>	<ul> <li>□ 33%</li> <li>□ 35%</li> <li>□ Other</li> <li>□ Refused</li> </ul>	<ul> <li>Estate Planning</li> <li>Growth for Future</li> <li>Child's Education</li> <li>Other</li> </ul>		
What types of products o	or investments have you previously pu	rchased or currently own?		
CDs Bonds Other	<ul> <li>Stocks</li> <li>Reverse Mortgage</li> </ul>	<ul><li>Annuities</li><li>Mutual Funds</li></ul>	<ul><li>Life Insurance</li><li>Refused</li></ul>	
Additional information:				
Client Acknowledgement				
withdrawal amount) du	l understand that once l agree to pur uring the withdrawal charge period n form was obtained prior to the purch	nay result in a penalty;	s to these funds (in excess of the fr	ee
Signed this	day of	, 2		
Client's Name (Please pr	int)	Client's Signature		

#### DISCLOSURES

Agent's Name (Please print)

**For NJ residents only:** The sale and suitability of annuities is regulated by the Department of Banking and Insurance, and you may obtain assistance by contacting 609-292-7272 or 1-800-446-7467, or by visiting the Department's website at www.njdobi.org.

Agent's Signature

#### INSTRUCTIONS FOR COMPLETING FLORIDA SENIOR SUITABILITY FORMS \*\*DO NOT INCLUDE WITH SUBMITTED FORM\*\*

- Florida passed legislation that mandates new suitability requirements for Florida Applicants aged 65 or older
- For applications dated on or after December 25, 2009
- Applies to any party to the annuity contract who is age 65 or older including Owner, Annuitant, and, if applicable, Joint Owner, Joint Annuitant and Payee

The Florida Office of Insurance Regulation has finalized rules necessary to implement legislation adopted in 2008 related to sales of annuities to senior consumers. As a part of the legislative requirements, the Florida Department of Financial Services adopted a form for use in ensuring that, prior to making an annuity sales recommendation to a Florida senior, producers obtain specified personal and financial information relevant to the suitability of the sale.

Effective December 25, 2009, producers who sell annuity products in the State of Florida to persons aged 65 years or older are required to complete and sign DFS-H1-1980, and, for replacement annuities, DFS-H1-1981. Such forms must be submitted with the annuity application. The applicable form(s) must be completed if any party to the annuity contract (Owner, Annuitant, Joint Owner, Joint Annuitant, Payee) is age 65 or older.

For Florida seniors, these forms are to be used instead of the Client Profile form (AGLC101269). For Florida Applicants aged 64 or less, either our Client Profile or DFS-H1-1980 may be used. Please note that Florida applications will not be accepted if the appropriate suitability forms are not included.

For Form DFS-H1-1980 (Annuity Suitability Questionnaire):

- Page 4 of the form includes an Explanation of Terms that may be used to help guide completion of the application; note that this page also requires the Applicant's signatures.
- Each space must be completed.
- If the information requested is not applicable to the sale, enter "NA" in the appropriate space.
- If an Applicant chooses not to provide some information, enter "Not provided" in the appropriate space.
- If an Applicant chooses to provide limited information or none at all, check the appropriate box on page 3.
- In all cases, the producer must complete the section at the top of page 3
- In all cases, the form must be signed by the agent and **each page must be signed by the Applicant,** including the joint Applicant, as applicable.
- All four pages of the form, signed by the Applicant, must be submitted with the application.
- A completed and signed copy of the Questionnaire is to be left with the Applicant.

Please contact your profit center marketing area if you have questions.

Life Companies

American General Life Insurance Company P. O. Box 3018, Houston, TX 77253-3018



**DEPARTMENT OF FINANCIAL SERVICES** 

Division of Agent & Agency Services - Bureau of Investigation

### ANNUITY SUITABILITY QUESTIONNAIRE

#### PROPOSED ANNUITANT'S PERSONAL INFORMATION

Name: Last			First		Middle		
Date of Birth	1	1	Age	Sex		Tax Status	
Number and Age	of Depe	ndents:					
JOINT ANNUITA	NT INFC		I				
Name: Last			First		Middle		
Date of Birth	1	1	Age	Sex		Tax Status	
Number and Age	of Depe	ndents:					
APPLICANT/OW Owner: Last	NER OT	HER THAI	N ANNUITANT/JOI First	NT ANNUITANT	Middle		
Date of Birth	1	1	Age	Sex	Wilduic		
Entity:							
Tax Status			Relationship to	o Annuitant(s):			
Form of Ownersh	ip:						
Supporting docun	nents (lis	st):					

	APPLICANT	JOINT ANNUITANT
Annual Income:		
Source of Income:		
Annual Household Income:		
Net Worth:		
Liquid Assets:		

Do you currently own any annuities?	🗌 Yes	🗌 No	🗌 Yes	🗌 No
Please list:				
Do you currently own life insurance?	🗌 Yes	🗌 No	🗌 Yes	🗌 No
Please list:				

	/		/
Applicant's Signature	Date	Joint Applicant's Signature	Date

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### DEPARTMENT OF FINANCIAL SERVICES

Division of Agent & Agency Services - Bureau of Investigation

ANNUITY S	SUITABILITY	QUESTIONNAIRE
-----------	-------------	---------------

	APPLICANT	JOINT ANNUITANT
Does your income cover all your living expenses including medical?	Yes No	Yes No
Explain:		
Do you expect changes to your living expenses?	Yes No	Yes No
Explain:		
Do you anticipate changes in your out- of-pocket medical expenses?	Yes No	Yes No
Explain:		
Is your income sufficient to cover future changes in your living and/or out-of- pocket medical expenses during the surrender charge period?	Yes No	☐ Yes ☐ No
If no, please explain: Do you have an emergency fund for	Yes No	Yes No
unexpected expenses?		
Please explain: Why are you purchasing this annuity?		
What are your investment objectives? (Che Income Growth (long term) Safety of Principal and Growth Other: Describe your risk tolerance: (Check all tha Conservative Moderately conse Aggressive Other:	Safety of Principal and Income Pass assets to a beneficiary or be	eneficiaries at death rately aggressive
Comments:		
Describe your investment experience by t	ype and length of time:	
What is the source of the funds for the pu	rchase of the proposed annuity?	
How long do yo	ou plan to keep the proposed annui	ity?
• •	roposed annuity replace any produ	
If yes, will you pay a penalty of	or other charge to obtain these fund	ds? 🗌 Yes 🗌 No
If yes	s, the amount of the charge or pena	alty <u></u> \$ ·
/	Istor Applicant Of	/
Applicant's Signature Date	Joint Applicant's Sig	nature Date

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#### DEPARTMENT OF FINANCIAL SERVICES

Division of Agent & Agency Services - Bureau of Investigation

#### ANNUITY SUITABILITY QUESTIONNAIRE

#### Note:

This section to be completed by the agent, insurer, or Managing General Agent proposing purchase

Advantages of purchasing the proposed annuity:	
Disadvantages of purchasing the proposed annuity:	
The basis for my recommendation to purchase the proposed annuity or to replace or exchange your existing annuity (ies):	
Agent's Signature	Date Signed

Note: No questions or response areas are to be left blank when offered to the Annuitant and/or Applicant for signature. If any information requested is unavailable, not applicable or unknown, the insurance agent or insurer must indicate that.

#### ACKNOWLEDGEMENTS AND SIGNATURES

I understand that should I decline to provide the requested information or should I provide inaccurate information, I am limiting the protection afforded me by the Florida Statutes regarding the suitability of this purchase.

I have chosen **NOT** to provide this information at this time.

I have chosen to provide **<u>LIMITED</u>** information at this time.

#### **APPLICANT:**

DO NOT SIGN THIS FORM IF ANY ITEM HAS BEEN LEFT BLANK, BEFORE CAREFULLY REVIEWING THE INFORMATION RECORDED, OR IF <u>ANY</u> OF THE INFORMATION RECORDED IS NOT TRUE AND CORRECT TO THE BEST OF YOUR KNOWLEDGE.

THE APPLICANT, JOINT APPLICANT AND/OR OWNER MAY SUBSTITUTE THEIR INITIALS FOR SIGNATURES ON ALL FORM PAGES WITH THE EXCEPTION OF THE SIGNATURES BELOW, WHICH ARE <u>REQUIRED</u>.

Applicant or Owner Signature

Date Signed

Joint Applicant or Owner Signature

**Date Signed** 

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American General Life Insurance Company P. O. Box 3018, Houston, TX 77253-3018



#### **DEPARTMENT OF FINANCIAL SERVICES**

Division of Agent & Agency Services - Bureau of Investigation

#### ANNUITY SUITABILITY QUESTIONNAIRE

#### **EXPLANATION OF TERMS**

- "Age" is the natural person's attained age on the day the form is completed.
- "Annual household income" is the combined annual income received by all household members each calendar year.
- "Annual income" is income received during a calendar year, whether earned or unearned.
- "Form of Ownership" is the type of entity, other than a natural person, including a corporation, trust, partnership, limited liability company, or other business or not-for-profit entity.
- "Intended use of the annuity" means the purpose for which the senior consumer is considering the recommended purchase or exchange. This may include the following: (1) Immediate income (within 60 days or less), (2) Tax Shelter (protection from taxation of all types while in force), (3) Interest earnings, (4) Income stream at a stated age, (5) Creditor Protection (a desire to protect assets from attachment by any legal process), (6) Other, as stated by the Senior Consumer.
- "Investment Objectives" are the senior consumer's stated goals as described to the insurance agent or insurer, if no insurance agent is involved. These may include but are not limited to the following: (1) Income, (2) Growth (long term capital appreciation), (3) Safety of Principal and Income, (4) Safety of Principal and Growth, (5) To pass the investment to a beneficiary or beneficiaries at death.
- "Liquid Assets" are financial holdings that can readily be converted into their cash equivalent, without loss of principal.
- "Risk Tolerance" means the degree of uncertainty that an investor can reasonably tolerate with regard to a negative change in his or her investments. Examples of risk tolerance levels may include the following: (1) Conservative (prefer little or no risk), (2) Moderately conservative (some risk, reduced safety of principal), (3) Moderate (average risk with potential losses and potentially higher returns), (4) Moderately aggressive (above average risk with potential losses, risk of principal and potentially higher returns), (5) Aggressive (willing to sustain losses or loss of principal in pursuit of higher returns).
- "Source of annual income" is the income-generating source, such as pension income, dividends, or earned income etc.
- "Source of the funds" to be used to purchase the proposed annuity means from where the funds will come to purchase the annuity, and may include but are not limited to; (1) An existing annuity or life insurance contract, (2) Liquid Assets, including but not limited to, cash in banks, maturing certificates of deposit, and money market accounts, (3) Personal Loans, (4) Equity Loans, (5) Mortgages, Reverse Mortgages, (6) Death Benefit Proceeds, (7) Funds received upon retirement from employment, including but not limited to, 401(k) accounts, pensions, and other tax-sheltered funds, (8) Equities, mutual funds, or bonds, (9) Proceeds from real estate transactions.
- "**Supporting documents**" are the documents that provide a basis for the relationship between the Proposed Annuitant, Joint Annuitant if applicable, and the Applicant/Owner as it may exist.
- "**Tax Status**" is the senior consumer's Federal Income Tax filing status such as "single" or "married filing jointly"; if "Exempt", so state.
- "Total Net Worth" is the senior consumer's total assets minus total liabilities or encumbrances applicable to those assets.

	/		/	
Applicant's Signature	Date	Joint Applicant's Signature	Date	

#### INSTRUCTIONS FOR COMPLETING FLORIDA SENIOR SUITABILITY FORMS \*\*DO NOT INCLUDE WITH SUBMITTED FORM\*\*

- Florida passed legislation that mandates new suitability requirements for Florida Applicants aged 65 or older
- For applications dated on or after December 25, 2009
- Applies to any party to the annuity contract who is age 65 or older including Owner, Annuitant, and, if applicable, Joint Owner, Joint Annuitant and Payee

The Florida Office of Insurance Regulation has finalized rules necessary to implement legislation adopted in 2008 related to sales of annuities to senior consumers. As a part of the legislative requirements, the Florida Department of Financial Services adopted a form for use in ensuring that, prior to making an annuity sales recommendation to a Florida senior, producers obtain specified personal and financial information relevant to the suitability of the sale.

Effective December 25, 2009, producers who sell annuity products in the State of Florida to persons aged 65 years or older are required to complete and sign DFS-H1-1980, and, for replacement annuities, DFS-H1-1981. Such forms must be submitted with the annuity application. The applicable form(s) must be completed if any party to the annuity contract (Owner, Annuitant, Joint Owner, Joint Annuitant, Payee) is age 65 or older.

For Florida seniors, these forms are to be used instead of the Client Profile form (AGLC101269). For Florida Applicants aged 64 or less, either our Client Profile or DFS-H1-1980 may be used. Please note that Florida applications will not be accepted if the appropriate suitability forms are not included.

For Form DFS-H1-1981 (Disclosure and Comparison of Annuity Products):

- The form <u>only</u> applies <u>if</u> the Applicant is using funds form an existing annuity to fully or partially fund the purchase of a new annuity.
- Pages 3 & 4 of the form include an Explanation of Terms that may be used to help guide completion of the application; note that these pages also require the Applicant's signatures.
- Each space must be completed.
- If the information requested is not applicable to the sale, enter "NA" in the appropriate space.
- In all cases, the form must be signed by the agent and **each page must be signed by the Applicant**, including the joint Applicant, as applicable.
- All four pages of the form, signed by the Applicant, must be submitted with the application.
- A completed and signed copy of the Disclosure is to be left with the Applicant.

Applications from Florida seniors dated <u>on or after December 25, 2009</u>, which do not comply with these procedures, will not be accepted.

Life Companies

American General Life Insurance Company P. O. Box 3018, Houston, TX 77253-3018



**DEPARTMENT OF FINANCIAL SERVICES** 

Division of Agent & Agency Services - Bureau of Investigation

### DISCLOSURE AND COMPARISON OF ANNUITY CONTRACTS

EXISTING ANNUITY CONT	PROPOSED ANNUITY CONTRACT						
Annuitant(s)	Annuitant(s)	:					
Insurer			Insurer	:			
Contract #			Application #	:			
	EXISTIN	g annui	TY CONTRACT	RE	REPLACEMENT ANNUITY		
Contract Issue Date	Мо	Day	Yr	Мо	Day	Yr	(Est)
Generic Contract Type							
Marketing Name							
Initial Premium							
Source of Initial Premium					N/A	١	
Qualified Contract?	Service Yes	🗌 No		Yes	No		
Annuity Maturity Date							
Death Benefit Amount							
Change of Annuitant							
upon Death Available?	Yes	🗌 No		Yes	No		
Surrender Charge Period in Years							
First Year Surrender Charge							
Percentage Rate	%			%			
Surrender Charge Schedule for							
Remaining Years							
Free Withdrawals Available?	Yes	No		<b>Yes</b>	No		
Annual Free Withdrawal							
Percentage Rate	%			%			
Waiver of Surrender Charge Benefit or Similar Benefit?	☐ Yes	□ No		☐ Yes	□ No		
Minimum Guaranteed Interest Rate	<u> </u>			<u> </u>			
Market Value Adjustment?	⁄₀ ∏ Yes	No		⁄₀ ∏ Yes	No		
Asset Fees							
Initial Bonus Percentage or							
Amount							
Potential Loss of Bonus if							
Exchanged?	Ses 1	🗌 No		🗌 Yes	No		
Limits and Exclusions for							
Bonuses that may be Payable							
Interest Rate Cap							
Participation Rate							
Index Type							
Administrative Fees or Margins							
(List limitations, requirements,							
exclusions of the benefit)							
Other:	,						

Date

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DEPARTMENT OF FINANCIAL SERVICES

Division of Agent & Agency Services - Bureau of Investigation

#### DISCLOSURE AND COMPARISON OF ANNUITY CONTRACTS

DISCLOSURE OF SURRENDER CHARGES IF EXISTING ANNUITY IS REPLACED OR EXCHANGED

EXISTING ANNUITY CONTRACT NO.

Annuity Total Value<sup>i</sup> <u></u>\$\_\_\_\_\_

Annuity Surrender Value<sup>ii</sup>

\$

#### ACKNOWLEDGEMENTS AND SIGNATURES

I acknowledge that I have provided the Applicant with a completed and signed copy of this form.

Agent's Name (please print)

Florida License No.

Agent's Signature

Date Signed

NOTE: NO QUESTIONS OR RESPONSE AREAS ARE TO BE LEFT BLANK WHEN OFFERED TO THE ANNUITANT AND/OR APPLICANT FOR SIGNATURE. IF ANY INFORMATION REQUESTED IS UNAVAILABLE, NOT APPLICABLE OR UNKNOWN, THE INSURANCE AGENT OR INSURER MUST INDICATE THAT.

THE APPLICANT, JOINT APPLICANT AND/OR OWNER MAY SUBSTITUTE THEIR INITIALS FOR SIGNATURES ON ALL FORM PAGES WITH THE EXCEPTION OF THE SIGNATURES BELOW, WHICH ARE <u>REQUIRED</u>.

APPLICANT: DO NOT SIGN THIS FORM IF:

- 1. ANY ITEM HAS BEEN LEFT BLANK;
- 2. WITHOUT CAREFULLY REVIEWING THE INFORMATION RECORDED; OR
- 3. IF <u>ANY</u> OF THE INFORMATION RECORDED IS NOT TRUE AND CORRECT TO THE BEST OF YOUR KNOWLEDGE.

Applicant's Name (please print)	Date Signed	
Applicant's Signature		
Joint Applicant's Name (please print)	Date Signed	

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American General Life Insurance Company P. O. Box 3018, Houston, TX 77253-3018



**DEPARTMENT OF FINANCIAL SERVICES** *Division of Agent & Agency Services - Bureau of Investigation* 

#### DISCLOSURE AND COMPARISON OF ANNUITY CONTRACTS

#### EXPLANATION OF TERMS

- "Administrative Fees or Margins" are charges that amount to the difference between the percentage gain in the index and the actual amount credited to the annuity contract.
- "Annual Free Withdrawal Percentage Rate" is the percentage of available funds that may be withdrawn from an annuity contract, generally on an annual basis and is stated in the annuity contract.
- "Annuity Maturity Date" is the final date of termination of the contract at which time the proceeds of the contract must be paid out.
- "Asset Fees" are the fees the insurer charges that are a percentage of the value of the annuity contract.
- "Change of Annuitant upon Death" is a provision that allows another person to become the annuitant upon the death of the original annuitant allowing the contract to remain in force.
- "Death Benefit Amount" is the net amount that would be paid to the annuitant's designated beneficiary or beneficiaries of an existing annuity, or the death benefit that the proposed replacement policy would pay as of the contract issue date.
- "Free Withdrawals" are the withdrawals that may be taken from an annuity's values that are not subject to surrender or other charges and are a provision of the annuity contract.
- "Generic Contract Type" is the generic name of the annuity contract form as approved by the Florida Office of Insurance Regulation. Examples of generic annuity contract names are Flexible Premium Equity Indexed Annuity (FPEIDA), Single Premium Immediate Annuity (SPIA), Flexible Premium Variable Deferred Annuity (FPVDA), and Single Premium Deferred Annuity (SPDA).
- "Index Type" is the financial measurement used by the insurer to make certain calculations within an annuity contract. Examples of such indices include Standard and Poor's 500 and the Russell 2000.
- "Initial Bonus Percentage or Amount" is a bonus paid by the insurer, generally, at inception of the annuity contract, and may be expressed as a percentage of the initial premium or other amount, or a dollar amount, and must be stated in the annuity contract.
- "Initial Surrender Charge Percentage Rate" is the original percentage rate that is deducted from annuity values at the inception of the existing annuity contract, or that will be deducted from the recommended replacement contract at its inception if purchased.

	/		/
Applicant's Signature	Date	Joint Applicant's Signature	Date

Life Companies

American General Life Insurance Company P. O. Box 3018, Houston, TX 77253-3018



DEPARTMENT OF FINANCIAL SERVICES

Division of Agent & Agency Services - Bureau of Investigation

#### DISCLOSURE AND COMPARISON OF ANNUITY CONTRACTS

EXPLANATION OF TERMS (CONTINUED)

"Interest Rate Cap" is the maximum interest earnings that will be credited to the annuity contract.

- "Market Value Adjustment" is the increase or decrease in the surrender value of the contract that is adjusted to reflect market fluctuations.
- "Marketing Name" is the name adopted by the insurer to identify the contract form.
- "Minimum Guaranteed Interest Rate" is the minimum interest rate payable under the annuity contract as guaranteed by the insurer in the annuity contract.
- "**Participation Rate**" is the percentage of the increase or return of the underlying stock market index that will be used to calculate the return.
- "Potential Loss of Bonus if Exchanged" refers to whether any bonus would be lost if the annuity contract was exchanged or terminated for any reason.
- "Qualified Contract" means a product used to fund any type of pension plan approved by the Internal Revenue Service.
- "**Surrender Charge**" is the amount deducted from annuity contract values upon surrender of an annuity, or for withdrawals exceeding any free withdrawal provision of the contract, regardless how this charge is titled in the policy, e.g., deferred sales charge.
- "Surrender Charge Percentage Schedule for Remaining Years" the percentage rate that would be deducted from the existing annuity contract if surrendered, or for any withdrawals exceeding the "free withdrawal" limit.
- "Surrender Charge Period" is the number of annuity contract years a surrender charge may be applicable.
- "Waiver of Surrender Charge Benefit or Similar Benefit or Provision" is a benefit that is built into individual annuity contracts or added by rider, endorsement or amendment. The benefits are triggered by a qualifying event associated with either the annuitant or owner, as specified in the contract.

	/		/
Applicant's Signature	Date	Joint Applicant's Signature	Date

<sup>&</sup>lt;sup>i</sup> This amount represents the current value of the existing annuity, less any withdrawals or other deductions.

<sup>&</sup>lt;sup>ii</sup> This amount represents the surrender value of the existing annuity.

<sup>&</sup>lt;sup>iii</sup> Surrender charges or fees that will be deducted from #1 if you exchange or otherwise terminate your existing annuity.

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#### American General Life Insurance Company

A decision to buy a new policy and discontinue or change an existing policy may be a wise choice or a mistake.

Get all the facts. Make sure you fully understand both the proposed policy and your existing policy or policies. New policies may contain clauses which limit or exclude coverage of certain events in the initial period of the contract, such as the suicide and incontestable clauses which may have already been satisfied in your existing policy or policies.

Your best source for facts on the proposed policy is the proposed company and its agent. The best source on your existing policy is the existing company and its agent.

Hear from both before you make your decision. This way you can be sure your decision is in your best interest.

If you indicate that you intend to replace or change an existing policy, Florida regulations require notification of the company that issued the policy.

Florida regulations give you the right to receive a written Comparative Information Form which summarizes your policy values. Indicate whether or not you wish a Comparative Information Form from the proposed company and your existing insurer by placing your initials in the appropriate box below.

INITIAL Here	INITIAL Here
Yes	No

#### DO NOT TAKE ACTION TO TERMINATE YOUR EXISTING POLICY UNTIL YOUR NEW POLICY HAS BEEN ISSUED AND YOU HAVE EXAMINED IT AND FOUND IT ACCEPTABLE.

I have read this notice and received a copy of it.

Company Name	Policy Number	Name of Insured
Information on policies which may be replaced:		
AGENT'S COMPANY (PRINTED OR TYPED)		
AGENT'S ADDRESS (PRINTED OR TYPED)		
AGENT'S NAME (PRINTED OR TYPED)		
<b>X</b> AGENT'S SIGNATURE	DATE	
X APPLICANT'S SIGNATURE	DATE	

Life Companies

### Comparative Information Form for Proposed Insured

American General Life Insurance Company

(Please return one copy of this form to the Home Office with the application)

(Replacing Agent's Name)						
<b>APPLICANT INFORMATIO</b>	DN		POLICY	INFORMATION		
Name			Policy (	Generic Name		
Address			Policy N	Number		
			Date of	Issue	Issue A	ge
Telephone			Contest	able Period Expires		
Date of Birth	Age		Suicide	Period Expires		
			Policy L	oan Rate		
<b>POLICY/RIDER DESCRIPT</b>	TON					
POLICY/RIDER	INITIAL CONTINUING	BENE (Ag		INITIAL/RENEWAL		ABLE .ge)
NAME	BENEFIT	FROM	то	ANNUAL PREMIUM	FROM	TO

TOTAL INITIAL ANNUAL PREMIUM \$	MODE OF PYMT.	AMOUNT	\$
TOTAL RENEWAL ANNUAL PREMIUM \$		AMOUNT	\$

#### **COMPOSITE DISCLOSURE OF PROPOSED INSURANCE FOR PRIMARY INSURED**

		GUARANTEES			PROJECTIONS*				
		ANNUAL	CUMULTV.	CASH	DEATH	ANNUAL	CUMULTV	CASH	DEATH
YR.	AGE	PREMIUM	PREMIUM	VALUE	BENEFIT	PREMIUM	PREMIUM	VALUE	BENEFIT
1									
2									
3									
4									
5									
6									
7									
8									
9									
10									
11									
12									
13									
14									
15									
16									
17									
18									
19									
20									
	55								
	60								
	65								
	75								
	85								
	95								

\* Projections include dividends and current interest rates which are not guaranteed.

**IMPORTANT NOTICE:** 

The income tax treatment of the benefits illustrated above may significantly affect their magnitude. Competent tax advice should be secured to clarify income tax implications.

#### INSTRUCTIONAL NOTES FOR COMPLETION OF COMPARATIVE INFORMATION FORM

- 1. In the disclosure of values, premiums shall be shown only if they increase the cash value or death benefits for the primary insured.
- 2. Any benefits for secondary insureds shall be shown on a supplementary exhibit.
- 3. Values will be shown for each year in which either an initial change in face value or premium payment occurs.
- 4. Values will be shown in the disclosure for the maximum duration policy guarantees permit. If this benefit extension requires that guaranteed policy options be utilized, the option to be used will be that (those) automatically utilized by the issuing insurer. However, if the policy application provides for applicant election of an alternative option which is binding on the insurer and the applicant elects to make an alternative election, then the extension of benefits will employ the option actually elected by the applicant. Any option utilized for extension of benefits must be identified and briefly explained in the "Policy/Rider Description" section of the Comparative Information Form.
- 5. The dividend option elected by an insured or applicant must be identified and briefly explained in the "Policy/Rider Description" section of the Comparative Information Form. The dividend option elected by the insured or applicant must be employed in completing the composite disclosure of values.